



your  
success...

Finance & Management Training  
Syntrofia\_Spring 2022

## SYNTROFIA

Syntrofia is a bottom-line performance-focused training provider. Over the years we have provided high-level training amongst individuals, SMEs, and large organizations. We offer professional certification courses and conduct bespoke training programs and provide consulting services on issues that affect bottom-line performance.

We as a training provider offer fresh ideas in training presentation which involves fun, flexibility and most importantly adds measurable value to client business.

We offer innovation without compromising on quality. All our training programmes come with material content and effective presentation.

We seek to add a new flavour to the training landscape through new training innovation and fresh ideas.

## PUBLIC TRAINING\_SPRING 2022

The idea of a public training is to increase a knowledge, develop skills and exchange experiences of the participants, under the supervision of carefully selected lecturers and trainers. Responding to the demand of our clients we are pleased to introduce the following training for the Spring 2022:



- ✓ IFRS Crash Course
- ✓ Credit Management
- ✓ International Financial Accounting Course
- ✓ US GAAP VS. IFRS
- ✓ Merger & Acquisition under US GAAP
- ✓ Treasury Management

## IFRS CRASH COURSE

### TRAINING PROGRAM

#### Module 1 Assets related IFRS

Conceptual Framework for Financial Reporting  
IAS 1 Presentation of Financial Statements,  
IAS 16 Property, Plant and Equipment  
IAS 38 Intangible Assets  
IAS 40 Investment Properties  
IAS 23 Borrowing Cost

#### Module 2 Assets/Liabilities related IFRS

IFRS 5 Non-current Assets Held for Sale  
IAS 36 Impairment of Assets  
IFRS 37 Provisions, Contingent Liabilities and Assets  
IAS 10 'Events After the Reporting Period'  
IAS 13 Fair Value Measurement  
IAS 8 Accounting Policies, Changes in Accounting  
Estimates and Errors'

#### Module 3 Liabilities and performance related IFRS

IFRS 16 'Leases'  
IAS 12 'Income Taxes'  
IFRS 15 'Revenue from contracts with customers'  
IFRS 8 'Operating Segments'

#### Module 4 More advanced standards

IAS 32 Financial Instruments  
IFRS 2 Share Based Payment  
IAS 19 'Employee benefits'

#### Module 5 Consolidation related IFRS

Consolidated statement of financial position  
Consolidated Statement of Comprehensive Income  
IAS 28 'Investments in associates and joint ventures'  
IFRS 11 'Joint arrangements'

#### Module 6 Most advanced group related IFRS

More advanced elements of consolidation process  
IAS 21 'Effects of changes in foreign exchange rates'  
IAS 7 'Statement of cash flows'

### LECTURER

#### DARIUSZ BARGIEŁ, FCCA

IFRS & ACCA lecturer

Dariusz gained professional experience at Deloitte & Touche where he was a senior auditor. He is a lecturer of all CIMA & ACCA subjects which covers financial reporting. Since 2012 Dariusz is a marker for F7 Financial Reporting, ACCA exam, also he has many years of experience as a tutor of financial trainings for international corporations.

Dariusz presents amazing interpersonal and teaching skills, that have been evaluated many times by attendants of his courses.

### TRAINING DETAILS

**Duration:** 1 module – 1 training day  
full course – 6 training days

**Time:** 08:30 am – 03:00 pm

**Date:** Module 1 – 14<sup>th</sup> March 2022

Module 2 – 15<sup>th</sup> March 2022

Module 3 – 21<sup>st</sup> March 2022

Module 4 – 22<sup>nd</sup> March 2022

Module 5 – 25<sup>th</sup> March 2022

Module 6 – 28<sup>th</sup> March 2022

**Language:** English/Polish

**Place:** live on-line, Zoom meeting platform

**Price:** 175 GBP / per module

840 GBP / full course

For registration until 18<sup>th</sup> February:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more



## CREDIT MANAGEMENT

### TRAINING PROGRAM

#### Day 1

##### Session 1

- ✓ The role of credit management
- ✓ Concept of working capital
- ✓ Operating cash cycle

##### Session 2

- ✓ Analyse the credit status of existing and potential customers using ratios and performance indicators
- ✓ Credit risk, Overtrading risk, Gearing risk

##### Session 3

- ✓ Managing the granting, refusing, amending or extending credit
- ✓ Vetting credit application
- ✓ Evaluating discount for early settlement

#### Day 2

##### Session 1

- ✓ Legislation and credit control
- ✓ Remedies for a breach of contract
- ✓ Bankruptcy and insolvency

##### Session 2

- ✓ Methods of credit control
- ✓ Importance of liquidity management
- ✓ Invoice discounting, factoring and credit insurance
- ✓ Liaise with debt collection agencies and solicitors

##### Session 3

- ✓ Overseas debtor & creditor management
- ✓ Letters of credit, Incoterms
- ✓ Managing the supply of credit
- ✓ Important stages in the debt collection process
- ✓ Actions on irrecoverable and doubtful debts

### LECTURER

#### MUSTAFA MUCHHALA, CIMA

Freelance Trainer in the area of Management Accounting, Financial Management & Strategy and Islamic Finance

Mustafa has held Subject Manager roles i.e. preparation and production of technical material in liaison with the authors in the publishing departments for course materials. He had been involved in the Business Development of CIMA & ACCA full time courses reporting to ACCA Course Director. He has a wide experience as a Senior Business Faculty tutor for various Accountancy Institutes (CIMA, ACCA, ICAEW, ICAS, & AAT).

### TRAINING DETAILS

**Duration:** 2 training days

**Time:** 08:30 am – 03:00 pm

**Date:** 14<sup>th</sup> – 15<sup>th</sup> March 2022

**Language:** English

**Place:** live on-line, Zoom meeting platform

**Price:** 360 GBP

For registration until 18<sup>th</sup> February:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

## TREASURY MANAGEMENT

### TRAINING PROGRAM

#### Module 1 Basic Treasury Management

##### Session 1 – Corporate finance

- ✓ Treasury function & the role of the Treasurer
- ✓ Sources of equity – internal financing
- ✓ Debt finance – analysing credit risk
- ✓ Entities and elements of the banking system

##### Session 2 – Working capital management

- ✓ Objectives: Liquidity and profitability
- ✓ Working capital cycle
- ✓ Management of receivables, payables, inventory
- ✓ Financing working capital

##### Session 3 – Cash and cash management

- ✓ Motives for holding cash
- ✓ Cash flow forecasting
- ✓ Easing cash shortages
- ✓ Managing cash surpluses

#### Module 2 Advanced Treasury Management

##### Session 1 – Business Evaluation

- ✓ Comparative analysis of financial information
- ✓ Use of published accounts and their shortcomings
- ✓ Ratio analysis: profitability, liquidity, solvency and shareholder measures

##### Session 2 – Project appraisal techniques

- ✓ The investment process
- ✓ Discounted cash flow
- ✓ Net Present value incorporating inflation, tax & working capital
- ✓ Other investment appraisal techniques: IRR, Payback, ARR

##### Session 3 – Valuing a business

- ✓ Why value a business
- ✓ Cash flow valuation
- ✓ Dividend valuation model
- ✓ Valuation using P/E multiples
- ✓ Valuation using asset values

### LECTURER

#### MUSTAFA MUCHHALA, CIMA

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### TRAINING DETAILS

**Duration:** 2 training days

**Time:** 08:30 am – 03:00 pm

**Date:** Module 1 – 7<sup>th</sup> April 2022  
Module 2 – 8<sup>th</sup> April 2022

**Language:** English

**Place:** live on-line, Zoom meeting platform

**Price:** 230 GBP / 1 module  
360 GBP / 2 modules

For registration until 18<sup>th</sup> March:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

## USGAAP vs. IFRS

### TRAINING PROGRAM

#### DAY 1

1. Introduction to the course
2. Scale of International Differences
3. The Regulatory Context of EU Accounting
4. The Regulatory Context of US GAAP
5. The Influence of Tax
6. Overview of the Content of IFRS
7. SEC Requirements
8. The Content of US GAAP
9. Presentation of Financial Statements in IFRS and US GAAP
10. More on Presentation
11. Accounting policies

#### DAY 2

1. Revenue Recognition - present rules and practice, recent changes and transition to new rules, US/IFRS comparisons
2. Tangible Assets (PPE) - inventories; property, plant and equipment - including comparison asset vs expense; impairment, capitalization of borrowing costs
3. Intangible Assets - R&D, software costs, lease accounting
4. Financial Instruments - presentation and measurement issues, hedge accounting
5. Liabilities - provisions, accruals, prepayments, contingencies
6. More Liabilities & Other Obligations - employee benefits; post-retirement obligations, share-based payments, deferred tax

### LECTURER

#### DAVID POTTS, FCA

David is a qualified UK Chartered Accountant with over 20 years experience of professional training in accountancy and finance. He has taught financial reporting to students preparing for their professional exams to qualify as ACAs, ACCAs and CIMA.

David also has over 15 years experience in providing post-qualification professional training in financial reporting and auditing; and was one of the first trainers in the UK to start training on IFRS (IAS as it then was) conversion in 1994. Key specialism: UK GAAP, US GAAP, IFRS and IAS.

### TRAINING DETAILS

**Duration:** 2 training days

**Time:** 08:30 am – 03:00

**Date:** 17<sup>th</sup> – 18<sup>th</sup> March 2022

**Language:** English

**Place:** live on-line, Zoom meeting platform

**Price:** 450 GBP

For registration until 18<sup>th</sup> February:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

## MERGERS AND ACQUISITIONS

### TRAINING PROGRAM

#### Day 1

Accounting for business combinations under USGAAP

1. What makes a 'group'
2. Acquisition accounting
3. Inter-group transactions
4. Accounting for reorganisations and the use of 'merger' accounting
5. Investments in foreign subsidiaries

#### Day 2

Detailed development of day 1 issues

1. Determination of the purchase price – cost of investment
2. Asset related issues
3. Merger accounting under US GAAP
4. Liquidations and disposals

The course will be highly practical with examples used throughout. Comparison with IFRS requirements and explanations of any differences will also be provided.

### LECTURER

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### TRAINING DETAILS

**Duration:** 2 training days

**Time:** 08:30 am – 03:00 pm

**Date:** 13<sup>th</sup> – 14<sup>th</sup> April 2022

**Language:** English

**Place:** live on-line, Zoom meeting platform

**Price:** 450 GBP

For registration until 18<sup>th</sup> March:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

## INTERNATIONAL FINANCIAL ACCOUNTING COURSE

### TRAINING PROGRAM

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1. Introduction to accounting
2. Balance sheet and income statement
3. Double entry bookkeeping
4. The trading account
5. Inventory
6. Sales tax
7. Accrued and prepaid income and expenditure
8. Bad debts and allowances
9. Non-current assets
10. From trial balance to financial statements
11. Discounts
12. Book of prime entry and control accounts
13. Control accounts reconciliations
14. Correction of errors and suspense accounts
15. Incomplete records

### LECTURER

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**DARIUSZ BARGIEŁ**, FCCA  
IFRS & ACCA lecturer

Dariusz gained professional experience at Deloitte & Touche where he was a senior auditor. He is a lecturer of all CIMA & ACCA subjects which covers financial reporting. Since 2012 Dariusz is a marker for F7 Financial Reporting, ACCA exam, also he has many years of experience as a tutor of financial trainings for international corporations.

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### TRAINING DETAILS

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**Duration:** 3 training days

**Time:** 08:30 am – 03:00 pm

**Date:** 16<sup>th</sup> – 19<sup>th</sup> March 2022

**Language:** English

**Place:** live on-line, Zoom meeting platform

**Price:** 340 GBP

For registration until 18<sup>th</sup> February:

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more